



ANREV BRIEFING

Tuesday 19 March 2019

Sydney

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Launch of ANREV/INREV/PREA Investment Intentions Asia Survey 2019

ANREV is pleased to invite you to join our briefing in Sydney on Tuesday 19 March 2019 for the launch of our Investment Intentions Survey 2019. The 2019 survey attracted 148 respondents in total including 138 institutional investors and 10 funds of funds managers. Amélie Delaunay, ANREV's Director of Research and Professionals Standards will share with us the survey highlights follow by panel discussion.

The event concludes with networking drinks.

We would like to thank **Ashurst** for sponsoring the event.

Details

Date : Tuesday 19 March 2019

Time : 17:00 registration
17:15 presentation by Amélie Delaunay
17:30 panel discussion
18:15 – 20:00 networking drinks

RSVP : flora.fung@anrev.org

Location : Ashurst office, Level 11, 5 Martin Place, Sydney NSW 2000

Speakers : **Amélie Delaunay**, Director of Research & Professional Standards, ANREV
: **Kylie O'Connor**, Chief Operating Officer, Real Estate, AMP Capital
: **Tjarko Edzes**, Director Asia-Pacific Investments, Bouwinvest
: **Bobby Binning**, Head of Property, Cromwell Property Group

Speakers bios followed:



Amélie Delaunay
Director, Research & Professional Standards
ANREV

Amélie Delaunay is the Director of Research and Professional Standards for ANREV. She is responsible for the development and implementation of ANREV's Research, Performance Measurement and Professional Standards programmes in Asia Pacific, including market information and performance indices, global surveys and promotion of best practices for the industry.

Amélie has more than 17 years of experience in the real estate industry and a strong real estate consulting background initially with Ernst & Young. She has been based in Asia for more than 13 years.

Educated at the Sorbonne in Paris, where she was awarded a post graduate degree in Urban Geography, Town Planning and Real Estate, Amélie also has an Advanced Master's Degree in Urban and Real Estate Management from ESSEC Business School in Paris. Amélie is a member of the Royal Institution of Chartered Surveyors.



Kylie O'Connor
Chief Operating Officer, Real Estate
AMP Capital

As Chief Operating Officer, Real Estate, Kylie is accountable for the operating platform and governance framework required to deliver on the strategy and growth aspirations for the real estate business. Kylie is a member of the Real Estate Leadership Team and oversees the group-wide functions of finance, strategy, research, governance, risk and compliance, sustainability, business platforms and corporate marketing and communications. Kylie's appointment in February 2019, follows three years as Fund Manager of the AMP Capital Australian Diversified Property Fund (ADPF) and previous funds management, audit and advisory roles at Lendlease and Arthur Andersen. Kylie has 20 years' experience in property funds management and has been involved in the delivery of several large development projects on behalf of wholesale investors. Kylie holds a Bachelor of Commerce (Land Economics), Graduate Diploma in Applied Finance and Investment and sits on the Property Council of Australia Divisional Council.



Tjarko Edzes
Director Asia-Pacific Investments
Bouwinvest

As a Director Asia-Pacific Investments at Bouwinvest REIM, Tjarko is responsible for Bouwinvest team and investment activity in the Asia-Pacific region, which is including exposure to all the main property sectors in Australia. Tjarko recently relocated to Sydney to set up Bouwinvest Asia-Pacific office. Bouwinvest targets EUR1.5bn of real estate investments in the region. Investments come through a variety of structures including primary funds, secondaries, listed REITs, co-investments, club deals and joint ventures. Recent deals include a co-investment in a Hong Kong neighbourhood retail portfolio, a EUR150m residential-for-rent portfolio in central Tokyo, a co-investment in a prime logistics/industrial site in Singapore, a commitment as founding investor to a club targeting residential-for-rent assets in Shanghai, and a follow-on investment in its existing partnership targeting student accommodation in Sydney and Melbourne.

Tjarko Edzes joined Bouwinvest in 2014 and has over 22 years of experience in the international real estate and fund management industry with companies such as CBRE Global Investors, ING REIM and Unibail-Rodamco. These roles included portfolio management, asset management, (re)development and transactions. Tjarko has been active in both direct as well as indirect property investment, in Europe and Asia-Pacific. Tjarko serves as a member of the Bouwinvest Investment Committee and as a member of several Advisory Boards for the structures that Bouwinvest is invested in, and holds Masters in Law as well as Business School.

With assets under management of approximately EUR 10.3 billion (AUD 16.6 billion), Bouwinvest Real Estate Investment Management (REIM) B.V. is a large independent real estate investment manager in the Netherlands. Bouwinvest's anchor investor is bpfBOUW, the EUR 57.6 billion (AUD 93.3 billion) Dutch construction workers pension fund. BpfBOUW has with 20% a substantial allocation to real estate. The Dutch real estate portfolio is categorised into a family of sector funds: Residential Fund, Retail Fund, Office Fund, Hotel Fund and a Healthcare Fund.



Bobby Binning
Head of Property
Cromwell Property Group

Bobby is Cromwell's Head of Property and is responsible for the performance of the Australian property portfolio. Prior to becoming the Head of Property, Bobby was Cromwell's Head of Leasing for over 10 years in which he oversaw lease renewals with existing tenants, new leases and vacancies across the Group's \$2.5 billion national property portfolio.

Bobby has over 20 year's experience as a property professional with a number of firms in Australia and the United Kingdom.

He has a Bachelor of Business in Property Studie from the University of Queensland.